

**United Way of West Florida, Inc.
(A Nonprofit Organization)**

Financial Statements

June 30, 2019

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(A Nonprofit Organization)**

Financial Statements

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Independent Auditor's Report

To The Board of Directors
United Way of West Florida, Inc.
Pensacola, Florida

We have audited the accompanying financial statements of United Way of West Florida, Inc., (a nonprofit organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*To The Board of Directors
United Way of West Florida, Inc.
Pensacola, Florida*

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of West Florida, Inc., (a nonprofit organization), as of June 30, 2019, and the changes in its net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the United Way of West Florida, Inc., (a nonprofit organization) 2018 financial statements, and we expressed an unmodified opinion on those audited financial statements in our report dated September 10, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

David E. ... & Company, P.A.
Pensacola, Florida
November 5, 2019

United Way of West Florida, Inc.
(A Nonprofit Organization)
Statement of Financial Position
June 30, 2019
(with comparative totals for 2018)

	2019	2018
Assets:		
Cash and equivalents	\$ 190,351	\$ 106,483
Pledges receivable—net	901,882	761,323
Accounts receivable	116,251	197,250
Prepaid expenses and other	68,711	61,735
Investments	1,205,718	1,203,501
Property and equipment—net	532,912	568,188
Total Assets	\$ 3,015,825	\$ 2,898,480
 Liabilities:		
Due to designated agencies	\$ 116,350	\$ 120,584
Allocations payable	957,005	850,000
Custodial funds payable	6,053	5,791
Accounts payable	21,299	12,293
Accrued expenses	93,748	72,182
Capital lease obligation	5,933	10,753
Total Liabilities	1,200,388	1,071,603
 Net Assets:		
Without donor restrictions	1,009,435	1,053,848
With donor restrictions	806,002	773,029
Total Net Assets	1,815,437	1,826,877
Total Liabilities and Net Assets	\$ 3,015,825	\$ 2,898,480

The accompanying notes are an integral part of these financial statements.

United Way of West Florida, Inc.
(A Nonprofit Organization)
Statement of Activities
For the Year Ended June 30, 2019
(with comparative totals for 2018)

	Without Restrictions	With Restrictions	2019 Total	2018 Total
Public Support and Revenues:				
Gross campaign results	\$ 1,999,496	\$ 41,568	\$ 2,041,064	\$ 2,039,632
Less donor designations	(399,475)		(399,475)	(431,280)
Less provision for uncollectibles	(176,940)		(176,940)	(142,184)
Net campaign results	1,423,081	41,568	1,464,649	1,466,168
In-kind contributions	268,391		268,391	205,070
Contributions from outside service area	275,037		275,037	11,866
Investment return	51,939		51,939	67,326
Grants, contracts and program revenues	475,892	563,705	1,039,597	781,171
Other income	40,716		40,716	35,401
	2,535,056	605,273	3,140,329	2,567,002
Net assets released from restrictions				
Satisfaction of time and purpose	572,300	(572,300)	-	-
Total Public Support and Revenues	3,107,356	32,973	3,140,329	2,567,002
Expenses:				
Program services				
Gross funds awarded/distributed	1,719,890		1,719,890	1,506,286
Less donor designations	(399,475)		(399,475)	(431,280)
Net funds awarded/distributed	1,320,415	-	1,320,415	1,075,006
Allocation expenses	53,199		53,199	77,046
Information and referral	317,195		317,195	239,925
Impact initiatives	491,261		491,261	421,097
Volunteer services	201,766		201,766	190,166
Total program services	2,383,836	-	2,383,836	2,003,240
Supporting services				
Fundraising	254,886		254,886	254,328
Organizational administration	513,047		513,047	513,140
Total supporting services	767,933	-	767,933	767,468
Total Expenses	3,151,769	-	3,151,769	2,770,708
Change in Net Assets	(44,413)	32,973	(11,440)	(203,706)
Net Assets—Beginning of Year	1,053,848	773,029	1,826,877	2,030,583
Net Assets—End of Year	\$ 1,009,435	\$ 806,002	\$ 1,815,437	\$ 1,826,877

The accompanying notes are an integral part of these financial statements.

United Way of West Florida, Inc.
(A Nonprofit Organization)
Statement of Functional Expenses
For the Year Ended June 30, 2019
(with comparative totals for 2018)

	Program Services					Supporting Services			2019		2018	
	Gross Funds Awarded/ Distributed	Allocation Services	Impact Initiatives	Information and Referral	Volunteer Services	Total Program Services	Fundraising	Organizational Administration	Total Expenses	Total Expenses		
Expenses												
Gross funds awarded/distributed	\$ 1,719,890	\$ -	\$ -	\$ -	\$ -	\$ 1,719,890	\$ -	\$ -	\$ 1,719,890	\$ 1,506,286		
Less donor designations	(399,475)	-	-	-	-	(399,475)	-	-	(399,475)	(431,280)		
Net funds awarded/distributed	1,320,415	-	-	-	-	1,320,415	-	-	1,320,415	1,075,006		
Personnel expenses	-	36,905	255,251	195,642	127,446	615,244	152,958	363,974	1,132,176	1,068,540		
Professional services	-	184	27,959	18,680	21,585	68,408	28,146	25,087	121,641	135,486		
Dues and subscriptions	-	2,172	7,963	7,714	5,041	22,890	4,706	10,978	38,574	40,998		
Interest	-	27	92	73	55	247	57	396	700	1,431		
Printing and promotion	-	417	98,097	15,122	15,632	129,268	28,140	48,358	205,766	144,980		
Occupancy	-	4,906	17,884	14,083	11,287	48,160	10,505	24,773	83,438	74,038		
Postage	-	85	548	176	411	1,220	1,936	2,225	5,381	4,748		
Supplies	-	196	7,568	501	612	8,877	2,566	1,083	12,526	5,743		
Telephone	-	820	3,626	37,942	1,673	44,061	1,726	4,783	50,570	40,043		
Staff Development	-	137	13,249	3,587	7,856	24,829	3,203	7,211	35,243	33,772		
Maintenance and repairs	-	6,003	27,623	3,262	3,281	40,169	1,217	6,258	47,644	23,615		
Miscellaneous	-	438	17,811	489	5,469	24,207	14,422	8,288	46,917	63,643		
Depreciation	-	909	13,590	19,924	1,418	35,841	5,304	9,633	50,778	58,665		
Total Expenses	\$ 1,320,415	\$ 53,199	\$ 491,261	\$ 317,195	\$ 201,766	\$ 2,383,836	\$ 254,886	\$ 513,047	\$ 3,151,769	\$ 2,770,708		

The accompanying notes are an integral part of these financial statements.

United Way of West Florida, Inc.
(A Nonprofit Organization)
Statement of Cash Flows
For the Year Ended June 30, 2019
(with comparative totals for 2018)

	<u>2019</u>	<u>2018</u>
Cash Flows From Operating Activities:		
Change in net assets	\$ (11,440)	\$ (203,706)
Adjustments to reconcile change in net assets to net cash provided by operating activities—		
Depreciation	50,778	58,665
Gains on sale of securities	(640)	(34,357)
Unrealized gains on investments	(35,348)	(16,193)
Donated securities	(15,559)	(12,502)
Changes in assets and liabilities		
Decrease (increase) in:		
Pledges receivable—net	(140,559)	12,006
Accounts receivable	80,999	(101,716)
Prepaid expenses	(6,976)	(22,551)
Increase (decrease) in:		
Due to designated agencies	(4,234)	(24,259)
Allocations payable	107,005	(150,000)
Custodial funds payable	262	(14,862)
Accounts payable	9,006	(19,411)
Accrued expenses	21,566	(20,255)
Net Cash Provided (Used) by Operating Activities	<u>54,860</u>	<u>(549,141)</u>
Cash Flows from Investing Activities:		
Purchases of investments	(128,838)	(371,466)
Proceeds from sale of investments	178,228	697,001
Purchases of property and equipment	(15,502)	(6,084)
Net Cash Provided by Investing Activities	<u>33,888</u>	<u>319,451</u>
Cash Flows from Financing Activities:		
Payments on capital lease	(4,880)	(4,588)
Net Cash Used by Financing Activities	<u>(4,880)</u>	<u>(4,588)</u>
Increase (Decrease) in Cash	83,868	(234,278)
Cash and Equivalents—Beginning of Year	<u>106,483</u>	<u>340,761</u>
Cash and Equivalents—End of Year	<u>\$ 190,351</u>	<u>\$ 106,483</u>

The accompanying notes are an integral part of these financial statements.

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 1—Summary of Significant Accounting Policies

Organization and Program Activities

United Way of West Florida, Inc., (United Way) began as Greater Pensacola United Fund, Inc., in 1944, and as United Way of Escambia County, Inc., through May 28, 2019. United Way increased its service area to include its neighboring county on March 6, 2019. A local volunteer Board of Directors governs United Way. The mission of United Way is uniting our community and leveraging resources to improve lives.

United Way works with community partners, including a network of partner agencies, businesses, schools, governments and other funding sources to raise funds through an annual campaign to raise support for participating agencies.

Financial Statement Presentation

United Way reports information regarding financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Net assets are classified based on externally imposed restrictions, if any, that may or may not be met by actions of management or by the passage of time.

Cash and Equivalents

For purposes of the statements of cash flows, United Way considers investments in highly liquid debt instruments with original maturities of three months or less to be cash equivalents. United Way does not include cash held within its separate investment accounts (see note 3) as cash and equivalents.

Contributions

United Way records contributions as with or without restrictions, depending on the existence and/or nature of any donor restrictions. Donor-restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without restrictions and are reported as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same fiscal year are reported as net assets without restrictions.

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 1—Summary of Significant Accounting Policies (continued)

Pledges Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Conditional promises to give are not included as support until such time as the conditions are substantially met. There were no conditional promises made to the United Way during the year ended June 30, 2019. An allowance for uncollectible pledges receivable is provided based on management's estimate using prior collection history and current economic conditions.

Accounts Receivable

Accounts receivable consist primarily of grants or amounts due from providing services or goods. Management believes no allowance for doubtful accounts is necessary.

Investments

Investments are stated at fair value. Donated investments are recorded at fair value at the date of the gift.

Property and Equipment

Property and equipment are carried at cost or, if donated, at fair market value on date of gift. United Way capitalizes asset acquisitions over \$500. Depreciation is provided for on the straight-line method over the estimated useful lives of the related assets as follows:

Buildings and improvements	15–30 years
Furniture and fixtures	5–10 years
Equipment	5–7 years

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 1—Summary of Significant Accounting Policies (continued)

Impairment of Long-Lived Assets

Management reviews asset carrying amounts whenever events or circumstances indicate that such carrying amounts may not be recovered. If such assets are considered impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair market value of the assets. As of June 30, 2019, none of United Way's long-lived assets were considered to be impaired.

Due to Designated Agencies

Donors contributing to United Way may choose to designate that all or part of their contributions be distributed to specific agencies. These transactions are reported in the statement of activities as part of the United Way campaign results and are then deducted to arrive at the net campaign revenue. Amounts deducted are carried as liabilities, net of an estimated allowance for uncollectible amounts, until paid to the designated agencies.

Donated Services and Materials

During the year ended June 30, 2019, approximately 25,448 hours were volunteered by employees of local workplaces and unaffiliated volunteers participating in various volunteer activities, including but not limited to: Day of Caring, Cram the Van, Communities Caring at Christmas, Miracle on Palafox, the United Way Community Investment Process, and the United Way Loaned Executive Program. No value has been recognized for these volunteer hours in the financial statements, because the criteria established by the Financial Accounting Standards Board (FASB) for recognition of such volunteer efforts have not been satisfied.

Donated services including media space (television and radio airtime and newspaper print space) are recorded if the services received create or enhance long-lived assets, or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

Donated materials and supplies are recorded at fair value at the date of donation.

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 1—Summary of Significant Accounting Policies (continued)

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been estimated and allocated among the programs and supporting services benefited based on management's best judgment.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

United Way is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal or state income taxes has been recognized. United Way annually files federal information returns (Form 990), which are subject to possible examination by the taxing authorities until the expiration of the related statute of limitations, which is generally three years.

Management believes it has no uncertain tax positions that qualify for either recognition or disclosure in the financial statements and no returns are currently under examination.

Financial Instruments

United Way's financial instruments include cash, pledges and accounts receivable, certain investments, designated/allocations payable, accounts payable, accrued expenses, and capital lease obligations. The carrying values of cash, pledges and accounts receivable, designated/allocations payable, accounts payable and accrued expenses approximate their fair values due to their short-term nature. The carrying value of capital lease obligations approximates fair value due to their bearing interest at rates that approximate current market rates for notes with similar maturities and credit quality.

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 1—Summary of Significant Accounting Policies (continued)

Comparative Financial Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2018, from which the summarized information was derived.

Events Occurring After the Reporting Date

United Way has evaluated events and transactions that occurred between June 30, 2019, and November 5, 2019, which is the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

Note 2—Pledges Receivable

Pledges receivable and changes in the allowance for uncollectible amounts during the year ended June 30, 2019, are summarized as follows:

Pledges receivable	<u>\$ 1,085,834</u>
Allowance for uncollectible pledges:	
Balance—Beginning of Year	144,038
Add provision for uncollectible pledges	216,854
Deduct write-off of net uncollectible pledges and amounts received from prior campaigns	<u>(176,940)</u>
Balance—End of Year	<u>183,952</u>
Pledges receivable—Net	<u>\$ 901,882</u>

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 3—Investments

Effective July 1, 2008, United Way adopted Fair Value Measurements (FASB ASC 820-10), which provides a framework for measuring fair value under generally accepted accounting principles. Fair Value Measurements establishes a fair value. This hierarchy consists of three broad levels: Level 1 consists of unadjusted quoted prices in active markets for identical assets and has the highest priority, Level 2 consists of observable inputs other than quoted prices for identical assets, and Level 3 consists of significant unobservable inputs and has the lowest priority. United Way measures fair value using Level 1 inputs.

Fair value of assets measured on a recurring basis at June 30, 2019, are as follows:

	<u>Fair Value</u>	<u>Level 1</u>
Mutual funds—Equity	\$ 551,927	\$ 551,927
Mutual funds—Fixed income	344,563	344,563
	<u>\$ 896,490</u>	<u>\$ 896,490</u>

Cost, fair value and unrealized gains from acquisition until June 30, 2019, for assets held as investments are summarized as follows:

	<u>Cost</u>	<u>Fair Value</u>	<u>Unrealized Gain (Loss)</u>
Cash	\$ 309,228	\$ 309,228	\$ -
Mutual funds—Equity	470,356	551,927	81,571
Mutual funds—Fixed income	337,487	344,563	7,076
	<u>\$ 1,117,071</u>	<u>\$ 1,205,718</u>	<u>\$ 88,647</u>

Investment return for the year ended June 30, 2019, is summarized as follows:

Dividends and interest	\$ 22,870
Realized gains on sales of securities	640
Less investment expense	<u>(6,919)</u>
	16,591
Unrealized gains on investments	<u>35,348</u>
Investment return	<u>\$ 51,939</u>

Investments at June 30, 2019, were included in the following net assets accounts:

Without restrictions	\$ 838,792
With restrictions	<u>366,926</u>
	<u>\$ 1,205,718</u>

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 4—Property and Equipment

Property and equipment consists of the following at June 30, 2019:

Land	\$ 92,350
Buildings	262,723
Building improvements	909,337
Furniture and equipment	<u>427,733</u>
	1,692,143
Less accumulated depreciation	<u>(1,159,231)</u>
Property and equipment—Net	<u>\$ 532,912</u>

Depreciation expense totaled \$50,778 for the year ended June 30, 2019.

Note 5—Designations and Allocations Payable

Due to designated agencies, allocations payable and custodial funds payable at June 30, 2019, represent either designations by donors or allocations payable as determined by United Way. These amounts are all due and payable within one year.

Note 6—Capital Lease Obligation

United Way leases office equipment. Obligations under capital leases have been recorded in the accompanying financial statements at the present value of future minimum lease payments. The capitalized cost and accumulated depreciation of this equipment at June 30, 2019, was \$24,201 and \$19,764, respectively.

Future minimum lease payments under this capital lease are as follows:

Years ending June 30:	
2020	\$ 5,244
2021	<u>874</u>
Total future payments	6,118
Less amount representing interest	<u>(185)</u>
Present Value of Future Payments	<u>\$ 5,933</u>

Interest paid and expensed under these leases for the year ended June 30, 2019, was \$424.

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 7—In-Kind Gifts

In-kind gifts include contributions of tangible and intangible personal property and were expensed as follows:

Printing, media advertising and promotion	\$ 150,059
Cram the Van and related in-kind distributions	79,743
Miscellaneous, operating supplies and expenses	<u>38,589</u>
	<u>\$ 268,391</u>

Note 8—Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or period:

Subject to expenditure for specified purpose:	
Grants, fiscal agent funds, and other initiatives	\$ 260,195
Achieve Escambia	154,121
Annual meeting, campaign kickoff, victory celebration and Day of Caring	5,814
Time	<u>18,946</u>
Total subject to expenditure for specified purpose	439,076
Endowment subject to organization's spending policy and appropriation:	
Endowment funds (see Note 9)	<u>366,926</u>
	<u>\$ 806,002</u>

Net assets were released from donor restrictions by incurring expenses satisfying the purpose or time restrictions specified as follows:

Grants, fiscal agent funds, and other initiatives	\$ 249,942
Achieve Escambia	222,337
Annual meeting, campaign kickoff, victory celebration and Day of Caring	9,000
Disaster Relief	13,942
Time	<u>77,079</u>
	<u>\$ 572,300</u>

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 9—Endowment Funds

Contributions to the endowment fund are subject to donor restrictions that stipulate the original principal of the gift is to be held in perpetuity with the income therefrom available as a contribution to the campaign each year. Income includes market value changes (unrealized and realized) and interest and dividends. The income therefrom is considered as an increase in net assets without restrictions since the Organization deems the restriction as met in the same reporting period. Any market declines below the original contributions are shown as a reduction in net assets without restrictions.

The Organization has adopted investment and spending policies for endowment assets that attempt to provide campaign contributions for the United Way of West Florida. Under this policy, as approved by the Board of Directors, endowment assets are invested in a manner that is intended to produce long-term growth of capital without undue exposure to risk.

The composition and changes in endowment funds for the year ended June 30, 2019, are as follows:

Endowment Funds—Beginning of Year	\$	366,926
Investment income		9,595
Net unrealized and realized gains (losses)		14,690
Investment expenses		(3,040)
Amounts appropriated		<u>(21,245)</u>
Endowment Funds—End of Year	\$	<u>366,926</u>

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 10—Employee Benefit Plan

United Way sponsors a 401K retirement plan through their employee leasing company. The plan covers substantially all of United Way's employees who have met certain service requirements. Employees' vesting is based on a five-year schedule. Employer contributions are 50% of employee contributions with a 3% cap on the employer match and amounted to \$5,072 during the year ended June 30, 2019.

Note 11—Related Parties

Due to designated agencies—Due to designated agencies represents the amount of contributions pledged and designated to other non-profit organizations, including United Way member agencies.

National affiliation—United Way is required to make payments for membership privileges to the related national organization. For the year ended June 30, 2019, payments to national were \$28,064.

Note 12—Concentration of Risk

The standard FDIC coverage is \$250,000 at each financial institution. As of June 30, 2019, United Way maintained cash balances of \$59,228 in excess of FDIC coverage.

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 13—Risks and Uncertainties

United Way invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investments securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the statement of net assets.

Each year United Way records a provision for uncollectible pledges which is estimated based on past collection experience and current economic conditions. It is at least reasonably possible that changes in this estimate in the near term could be material to the financial statements.

Note 14—Liquidity and Availability

United Way's primary source of support is income from contributions. United Way has a policy to manage its liquidity following three guiding principles: operating within a prudent range of financial stability; maintaining adequate liquidity to fund near-term operations; and maintaining sufficient resources to provide reasonable assurance that long-term operations will be maintained. The following table reflects United Way's financial assets reduced by amounts not available for general expenditures within one year:

Financial Assets:	
Cash and equivalents	\$ 190,351
Receivables	1,018,133
Investments	<u>1,205,718</u>
Total	<u>\$ 2,414,202</u>
Less those unavailable for general expenditure within one year, due to:	
Net assets with donor restrictions	<u>(806,002)</u>
Financial assets available to meet cash needs	<u>\$ 1,608,200</u>

United Way of West Florida, Inc.
(A Nonprofit Organization)
Notes to Financial Statements
June 30, 2019

Note 15—New Accounting Pronouncements

In May 2014, the FASB issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers* (ASU 2014-09), which requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. An entity also should disclose sufficient quantitative and qualitative information to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The new standard is effective for United Way for fiscal years beginning after December 15, 2018 (as amended in August 2015 by ASU No. 2015-14, *Deferral of Effective Date*). United Way has not yet completed its assessment of the impact of the new standard on its financial statements.

In August 2016, Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. ASU 2016-14 represents phase 1 of FASB's Not-for-Profit financial reporting project and reduces the number of net asset classes, requires expense presentation by functional and natural classification, requires quantitative and qualitative information in liquidity, retains the option to present the cash flow statement on a direct or indirect method as well as includes various other additional disclosure requirements. ASU 2016-14 is effective for annual reporting periods beginning after December 15, 2017, and was implemented on a retrospective basis. As a result, the beginning of year net assets classified as temporarily and permanently restricted net assets prior to adoption of ASU 2016-14 totaling \$406,103 and \$366,926, respectively, have been reclassified as net assets with donor restrictions in the accompanying financial statements.